

Introduction:

Pharming Group N.V. develops innovative protein therapeutics for the treatment of genetic disorders. The company is poised for further scientific, technological and new product development and additional commercial roll-outs. The company is small (approx. 180 employees, based internationally) and growing quickly. As a result of this growth, we are looking for a:

Regional Medical Scientific Liaison Manager (Cluster Northern Europe)

Overall purpose of the job:

Systematically lead identification of the scientific exchange needs of KOLs, investigators and other stakeholders in patient care, establish strong professional relationships, and provide credible scientific expertise and, serving as a bridge between HCPs and Pharming sales, marketing, medical, clinical teams and external partners.

Main duties and responsibilities:

- Develop and maintain relationships with key thought leaders in healthcare, academia and government organizations per KOL plans and as requested by KOLs, including the management of strategic scientific partnerships and scientific exchange
- Collaborate appropriately with KOLs and Investigators to identify areas of shared scientific interest and advance partnerships
- Serve as Pharming presence at external meetings including scientific symposia and cooperative group meetings
- Provide medical support to Pharming's clinical research programs and registries
- Serve as a bridge between HCPs and Pharming sales, marketing, medical, clinical teams and external partners
- Provide input into the European/Country Business/Medical Affairs Plans
- Proactively engage KOLs to develop product advocates, speakers, and advisors

Qualifications:

- A medical degree or PhD or PharmD in biomedical sciences is required (MD preferred)
- >5 years of experience in biopharmaceutical medicine in Medical Affairs or Clinical Research is required
- Rare disease experience preferred
- Experience designing and leading phase IV clinical or research studies
- Commercial experience is required
- Language requirements: English (prerequisite), Dutch (optional), any Scandinavian language (optional)

Skills:

- Establishes highly credible long-term relationships in the franchise
- Able to expertly exchange scientific ideas and information openly and effectively with key opinion leaders and with colleagues with a focus on customer and patient needs



- Cross-cultural experience
- Ability to partner and collaborate appropriately with both medical and commercial functions
- Excellent written and verbal communication skills

Are you interested? Please e-mail your CV and letter of motivation to: vacatures@pharming.com.