



Pharming Group NV

*Transgenic Platform for Production of Recombinant
Proteins*

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Pharming has successfully industrialised the transgenic animal production platform

Publicly listed biotech company, founded in 1988

- *NYSE Euronext: PHARM*

Headquartered in Leiden, the Netherlands

- R&D and production sites in NL and USA
- No of employees: ~75

Proprietary transgenic technology platform for recombinant protein production

- Significant experience in producing recombinant proteins
- C1 inhibitor, fibrinogen, lactoferrin (collagen and bile salt stimulated lipase)

First product to obtain approval was Ruconest[®], a recombinant human C1 inhibitor

- Achieved EMA approval in October 2010
- Marketed as Ruconest[®] in all countries of the EU for acute attacks of Hereditary Angioedema (HAE)

Applying platform now for new products; recombinant blood clotting factors

- e.g. Factor VIII

Pharming's Pipeline

	Indication	R&D	Pre Clinical	Phase I	Phase II	Phase III	Registration	Market	
Ruconest® / Rhucin®									
Ruconest® (rhC1INH) (Europe)	Hereditary Angioedema	Core focus products/indications							
Rhucin® (rhC1INH) (US)	Hereditary Angioedema	Core focus products/indications							
rhC1INH Ischemia Reperfusion Injury (IRI) indications									
rhC1INH	Delayed Graft Function (Kidney)	Core focus products/indications							
rhC1INH	Other IRI indications	Core focus products/indications							
New Projects									
rhFactor VIII	Haemophilia A	Partnerships + risk sharing models for further development							
Legacy pipeline									
hLactoferrin	Nutritional applications	Partnerships + risk sharing models for further development							

 Core focus products/indications

 Partnerships + risk sharing models for further development

Pharming has strong partners for Ruconest[®]/ Rhucin[®] (rhC1INH)



Validated transgenic expression platform

Our engine of value creation

Seeking collaborations

Strong IP

- Granting of US patent (2027) further extends protection on core technology platform

Relevant for most therapeutic proteins

Complex proteins of high quality with relatively high yields

Initial focus on blood clotting factors & metabolic enzymes

Expression and high yields

Often achieving significantly higher expression (1-15 g/L) of recombinant human proteins in milk of transgenic animals

Recombinant product has several advantages over plasma derived products

No supply limitations

Safety and purity

- Highly purified protein, clean immunogenicity profile
- No risk of blood/plasma borne disease/ side effects from impurities

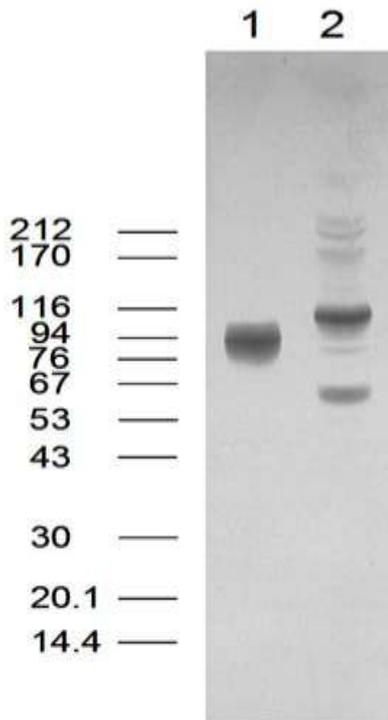
Allows high dose per vial and exploration of different dosing regimens

- Rhucin 2100 units vs Berinert 500 units
- Contributes to improved efficacy

Competitive cost of goods with significant potential for economies of scale

Ruconest[®]/ Rhucin[®] is highly purified

Non-reduced SDS-PAGE analysis of rhC1INH and commercially available plasma derived C1INH



Proteins; 100 ng/lane, were visualized by silver-staining

Ruconest /Rhucin
Commercially available plasma derived human C1INH

Ruconest[®]/ Rhucin[®]

- < 20 ppm non-product related impurities

Commercially available plasma derived human C1INH

- ~ 250,000 ppm non-product related impurities

As C1 Inhibitors may have to be dosed relatively high, (~200mg/ day+) the absolute amounts of impurities dosed/day with plasma derived C1 Inhibitors can become significant

Technical aspects and advantages compared to cell cultures

GMP conform, validated production process

- Like cell cultures

Stable genetic information

- No risk of losses of expression

No need for sterile (up- stream manufacturing) environment

- 'Self protecting/ immune competent' bioreactors

Generally higher yields

- Up to more than 10 g/l

Glycosylation pattern generally more similar to human

- Low immunogenicity potential

Ideally suited for complex and/or highly glycosylated proteins that are poorly expressed in cell cultures

Successful expression of many recombinant human proteins in milk of transgenic animals achieved by Pharming and others



Plasma Proteins

- Serpins: C1 Inhibitor, α 1-antitrypsin and Antithrombin-III
- Clotting Factors VII, VIII, IX and von Willebrand Factor
- Albumin and Fibrinogen

Metabolic enzymes

- α -Glucosidase

Monoclonal antibodies

- High expression levels in various species: up to 30 g/L reported

Hormones

- Human Growth Hormone
- Follicle Stimulating Hormone

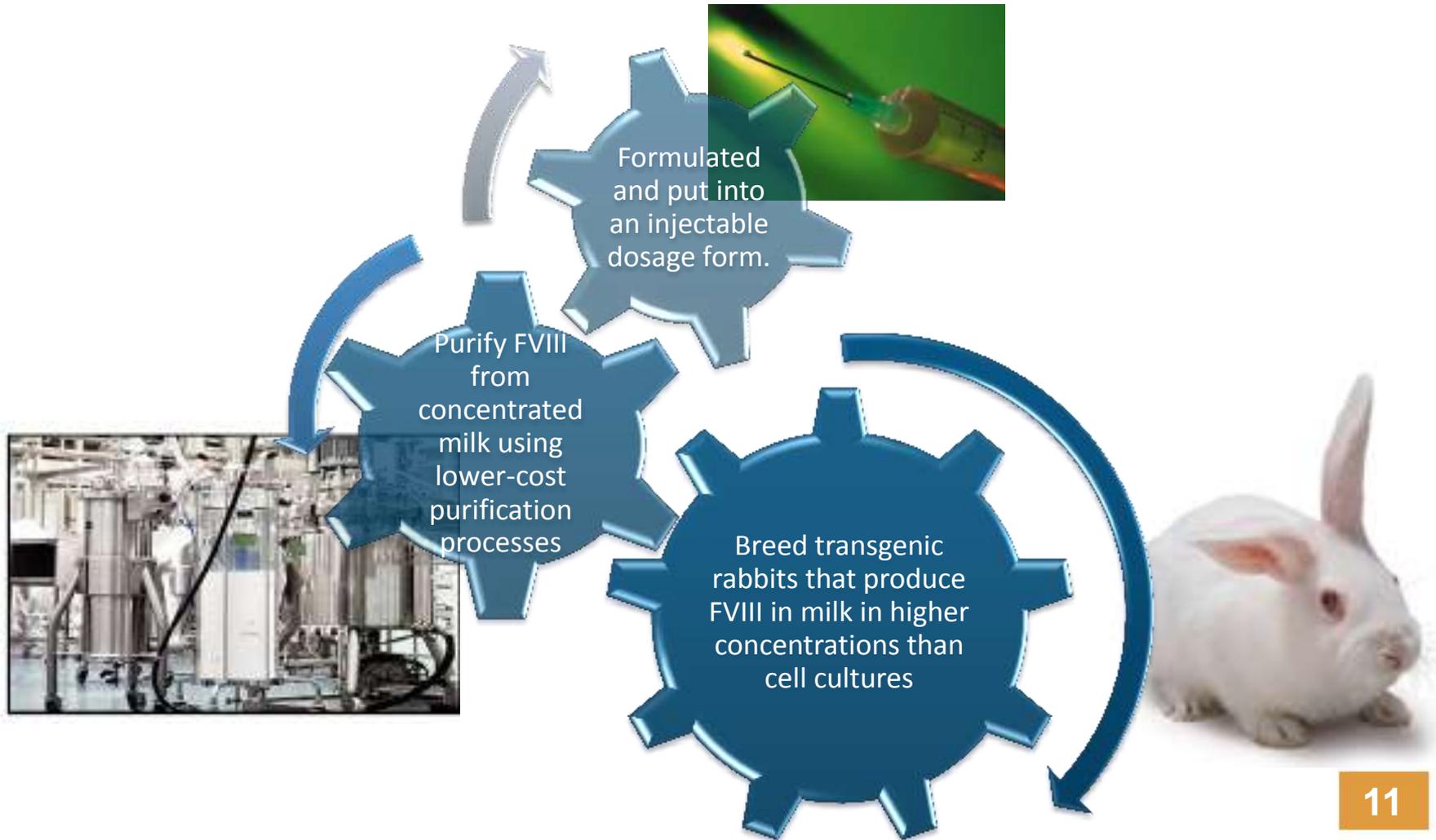
Structural proteins

- Collagen

Others

- Protein vaccines
- Lactoferrin and Lysozyme
- Bile-salt stimulated lipase

Producing FVIII in milk of transgenic rabbits will have lower cost of goods



Pharming's summary and partnering strategy

Pharming has proven experience in successfully developing and bringing a therapeutic protein to market using its transgenic technology

Validated transgenic platform for production of a wide range of recombinant proteins

Attractive cost of goods compared with mammalian cell culture systems for even the most complex proteins

Specific interests in "biosimilar" blood clotting factors and metabolic enzymes

Ongoing programme to produce Recombinant Factor VIII available for partnering

Pharming wishes to explore co-development relationships with companies operating in the biosimilars and fast-followers area

NYSE Euronext: PHARM

RUCONEST™ 2100 U
Powder for solution
for injection
Conestat alfa

For intravenous use.

One vial contains 2100 U of conestat alfa, corresponding to 2100 U/14 ml after reconstitution, or a concentration of 150 U/ml.

Excipients: Sucrose, Sodium citrate (E331), Citric acid (E330).

Do not store above 25°C.
Store in the original package in order to protect from light.
Keep out of the reach and sight of children.

Medicinal product subject to medical prescription. Read the package leaflet before use.

1 vial.

PHARMING

RUCONEST™ 2100 U
Pulver till injektionsvätska
Conestat alfa / Konestat

For intravenous use. 2100 U of
leaflet before use. After reconstitution
the solution contains 150 U conestat

För intravenös användning. 2100
före användning. Efter beredning
innehåller lösningen 150 E konestat

Tarkoitettu suonensisäiseen käyttöön.
Lue pakkausseloste ennen käyttöä.
Valmiksi sekoittamalla 14 ml:aan
liuos sisältää 150 U alfa-konestaattia